

# Step-By-Step: Heat Pump Retrofits for Wellesley Homes

## How do you primarily heat your home?

### Oil, Propane, Electric, Other (WMLP Program)

- Contact a Wellesley Energy Coach (optional)
- Schedule no-cost energy assessment with CET through WMLP, 888-577-8448
- Consider recommended weatherization\* for enhanced rebate (optional)
- Get quotes from 3 heat pump installers: Abode Participating Contractors List

### Natural Gas (Mass Save Program)

- Contact a Mass Save Decarbonization Consultant or Wellesley Energy Coach (optional)
- Schedule no-cost energy assessment with HomeWorks or other Mass Save partner, 781-305-3319
- Complete recommended weatherization\* - required for whole-home heat pump rebate
- Get quotes from 3 heat pump installers: Mass Save Heat Pump Installer Network

### Abode Advanced Consultations & Quote Comparison Services (optional)

#### Select Installer

#### Select Installer from Mass Save Heat Pump Installer Network

#### Will heat pump(s) be the primary heat source? Defined as 90-120% of home heating load in Manual J

YES

NO

Submit WMLP WHOLE-HOME Heat Pump Rebate application for pre-approval

### Obtain Town permits\*\* & complete the installation

Submit WMLP PARTIAL-HOME Heat Pump Rebate application

Submit WMLP Quality Assurance Form

Submit Mass Save rebate application

If applicable, submit WHOLE-HOME heat pump verification form

Complete work and payment by **Dec 31, 2025** to take advantage of federal tax credits

\*Attic insulation should ideally wait until after any attic ducting or air handler work is done.

\*\*Building, electrical, and for any ductwork, sheet metal.

## Resources to Get Started



### Wellesley Energy Coaching

[wellesleyma.gov/2086/Energy-Coaching](http://wellesleyma.gov/2086/Energy-Coaching)  
energycoach@wellesleyma.gov



### Mass Save Heating Comparison Calculator

Adjust electric price to \$0.17/kWh  
[MassSave.com/residential/heating-comparison-calculator](http://MassSave.com/residential/heating-comparison-calculator)

## HOME ENERGY ASSESSMENT

No-cost home energy assessments - sign up for an assessment depending on your existing primary heating fuel.

Oil, Propane, Electric, Other

Schedule with  
CET 888-577-8448



Natural Gas

Schedule with HomeWorks  
Energy 781-305-3319

or another Mass Save® Home  
Performance Contractor  
866-527-SAVE (7283)

## TECHNICAL ASSISTANCE

Free heating & cooling consultations at any step in the process! Sign up for step-by-step assistance depending on your existing primary heating fuel.

Oil, Propane, Electric, Other



Abode Energy Heat Pump  
Consultation  
[AbodeEnergy.com/WMLP](http://AbodeEnergy.com/WMLP)

Natural Gas

Mass Save®  
Decarbonization  
Consultation



## Summary of Rebates & Tax Credits

If you primarily heat your home with:	 <b>Oil, Propane, Electric, Other</b>	 <b>Natural Gas</b>	<b>Federal Tax Credits</b>
Weatherization	<b>50% of cost</b> up to <b>\$1,500</b> <b>OR</b> <b>50% of cost</b> up to <b>\$2,500</b> if completed within 6 months of a WH heat pump installation	<b>75% - 100% of cost</b>	<b>30% of cost</b> up to <b>\$1,200</b>
Whole-Home (WH) Heat Pump	<b>2025: \$10,000</b> if removing or decommissioning your existing heating system;  <b>\$8,000</b> if keeping existing system  <b>2026: TBD</b>	<b>2025: \$3,000 per ton</b> up to <b>\$10,000</b>  <b>2026: \$2,650 per ton</b> up to <b>\$8,500</b>  <i>Requires removal or disconnection of existing heating system, unless used only for domestic hot water heating</i>	
Partial-Home (PH) Heat Pump	<b>2025: \$1,500</b> per outdoor condenser unit  <b>2026: TBD</b>	<b>2025: \$1,250 per ton</b> up to <b>\$10,000</b>  <b>2026: \$1,125 per ton</b> up to <b>\$8,500</b>  <b>\$500</b> sizing bonus if sized to meet total home heating load <b>\$500</b> bonus for weatherization done within 6 months	<b>30% of cost</b> up to <b>\$2,000</b>
Basic Heat Pump Rebate	None  <i>Note: new construction or major home renovation projects are not eligible for a rebate.</i>	<b>\$250 per ton</b> up to <b>\$2,500</b> for updating an existing HP or central A/C system or installing a HP in a previously unconditioned space (e.g., new addition) or home that is not occupied in the winter (e.g., summer home)	

## Additional Financing Programs

### 0% Interest Loans up to \$25,000

Oil, Propane, Electric, Other

**MLP Zero-Interest Energy Efficiency Loan**



**New program from MA Dept of Energy Resources for MLP customers**

[mass.gov/info-details/massachusetts-municipal-light-plant-zero-interest-energy-efficiency-loan](http://mass.gov/info-details/massachusetts-municipal-light-plant-zero-interest-energy-efficiency-loan)

Natural Gas

**Mass Save HEAT Loan**



**Re-Payment Terms Dependent on Household Income**

[masssave.com/residential/rebates-offers-services/financing](http://masssave.com/residential/rebates-offers-services/financing)

### Energy Saver Home Loan Program

- Mass Housing program
- Any existing heating fuel
- Home improvements must reduce total energy use by at least 20%
- Low interest (0.5%-2%) loans up to \$100,000
- Household income limit \$205,335 for Norfolk County

[masshousing.com/mass-community-climate-bank/energy-saver-home-loan](http://masshousing.com/mass-community-climate-bank/energy-saver-home-loan)

