

# TOWN OF WELLESLEY

MARC V. WALDMAN  
Treasurer & Collector



Tel (781) 431-1019 Ext. 2266  
Fax (781) 237-5037

## OFFICE OF THE TREASURER/COLLECTOR

525 Washington Street  
Wellesley, MA 02482

January 25, 2012

To: All Town of Wellesley ING 457(b) Deferred Compensation Plan Participants

From: Marc V. Waldman, Treasurer

Subject: Upcoming Plan Changes

Over the past several years, Wellesley's Deferred Compensation Plan (administered by ING) has mirrored the difficulties experienced by all financial markets. Heavy losses for almost all of the investment options have continued through last fall. Over the past several months, I have been working with ING on a number of aspects of the Plan, including reviews of the investment options in regards to both participation and performance results. We have identified about thirty investment options that were underutilized or had administrative fees that were too high for their levels of return and we will be eliminating these options effective March 1, 2012. In their place will be about twenty five new investment options.

At the end of this memo, you will find a chart that titled New Investment Options. This is followed by a chart, titled Discontinued Investment Option Map, showing the investment options that are being eliminated with a corresponding option that has been designated to replace the eliminated investment. Prior to March 1<sup>st</sup>, you are encouraged to review your current investment portfolio. This can be found on the December 31<sup>st</sup> statement that was mailed to you last week from ING. You can also go online to [www.ingretirementplans.com](http://www.ingretirementplans.com) or contact ING at (800) 262-3862. If you do not have assets invested in any investment option that is being eliminated, unless you would like to restructure your portfolio, you do not have to do anything. For those participants who do have existing assets invested in any of the options being eliminated, there are two alternatives:

- You can transfer the assets from the investment option being eliminated to any other investment option (either new or one of the non-eliminated existing funds available under the Town's Plan) prior to 4:00 PM on February 29, 2012;
- You can choose to do nothing. In this case, existing assets and future contributions invested in the discontinued investment options will be automatically redirected to the new investment option identified in the Discontinued Investment Option Map. This transfer will occur after 4:00 on March 1<sup>st</sup>.

In order to assist you with any questions you might have regarding these changes or any other questions you might have regarding your 457(b) Plan, information sessions have been scheduled. In attendance will be Bruce Coughlin, our local Plan representative, Christina Menard, ING's Regional Director and myself. Please feel free to attend any one or more of the following sessions:

- **2/2/12 at 1:30 @ MLP Garage Meeting Room**
- **2/2/12 at 4:00 @ Town Hall Great Hall**
- **2/7/12 at 8:00 AM @ DPW Lunch Room**
- **2/8/12 at 4:00 Police Station Kingsbury Room.**

Bruce can also be reached by phone at (781) 237-3776 beginning January 27<sup>th</sup>.

For additional information regarding the new investment options that are being added to our ING Plan, you will find two sets of document on the Treasurer/Collector page of the Town's website ([http://www.wellesleyma.gov/Pages/WellesleyMA\\_Treasurer/index](http://www.wellesleyma.gov/Pages/WellesleyMA_Treasurer/index)) under additional links/457(b) Plan changes. First there are one page summaries on each of the new investment options. Second, there is a performance update analysis for each of the new options. If you have any trouble accessing this information or need additional assistance, please do not hesitate to contact me at (781) 431-1019 x2260.

## New Investment Options

| Investment<br>Option # | New Investment Option  |
|------------------------|--|
| 2540                   | Loomis Sayles Investment Grade Bond Fund – Class A             |
| 363                    | ING GNMA Income Fund – Class A                                 |
| 1220                   | ING Pioneer High Yield Portfolio – Initial Class               |
| 1554                   | ING U.S. Bond Index Portfolio – Class I                        |
| 1537                   | ING Index Solution 2015 Portfolio – Service Class              |
| 1540                   | ING Index Solution 2025 Portfolio – Service Class              |
| 1543                   | ING Index Solution 2035 Portfolio - Service Class              |
| 1546                   | ING Index Solution 2045 Portfolio - Service Class              |
| 1162                   | ING Index Solution 2055 Portfolio - Service Class              |
| 1549                   | ING Index Solution Income Portfolio – Service Class            |
| 1208                   | American Funds Fundamental Investors SM – Class R-4            |
| 829                    | ING U.S. Stock Index Portfolio – Institutional Class           |
| 2534                   | BlackRock Equity Dividend Fund – Investor A Shares             |
| 1560                   | ING Russell Mid Cap Index Portfolio – Class I                  |
| 2687                   | Perkins Mid Cap Value Fund – Class T Shares                    |
| 774                    | ING Pioneer Mid Cap Value Portfolio – Service Class            |
| 1563                   | ING Russell Small Cap Index Portfolio – Class I                |
| 2669                   | Neuberger Bernman Genesis Fund – Advisor Class                 |
| 8119                   | Royce Opportunity Fund – Service Class                         |
| 613                    | ING Clarion Global Real Estate Portfolio – Institutional Class |
| 771                    | ING MFS Utilities Portfolio – Service Class                    |
| 1348                   | Wanger International   |
| 2077                   | Thornburg International Value Fund – Class R5                  |
| 190                    | Oppenheimer Developing Markets Fund – Class A                  |

## Discontinued Investment Option Map

| Discontinued Investment Option   |   | New Investment Option   |
|--|---|---|
| ING Intermediate Bond Portfolio – Class I (#004)                       | → | Loomis Sayles Investment Grade Bond Fund – Class A (#2540)          |
| ING Solution 2015 Portfolio – Service Class (#747)                     | → | ING Index Solution 2015 Portfolio – Service Class (#1537)           |
| ING Solution 2025 Portfolio – Service Class (#759)                     | → | ING Index Solution 2025 Portfolio – Service Class (#1540)           |
| ING Solution 2035 Portfolio – Service Class (#762)                     | → | ING Index Solution 2035 Portfolio – Service Class (#1543)           |
| ING Solution 2045 Portfolio – Service Class (#765)                     | → | ING Index Solution 2045 Portfolio – Service Class (#1546)           |
| ING Solution 2055 Portfolio – Service Class (#1167)                    | → | ING Index Solution 2055 Portfolio – Service Class (#1162)           |
| ING solution Income Portfolio – Service Class (#768)                   | → | ING Index Solution Income Portfolio – Service Class (#1549)         |
| ING Strategic Allocation Conservative Portfolio – Class I (#033)       | → | ING Index Solution 2015 Portfolio – Service Class (#1537)           |
| ING Strategic Allocation Growth Portfolio – Class I (#031)             | → | ING Index Solution 2035 Portfolio – Service Class (#1543)           |
| ING Strategic Allocation Moderate Portfolio – Class I (#032)           | → | ING Index Solution 2055 Portfolio – Service Class (#1162)           |
| Calvert VP SRI Balanced Portfolio (#101)                               | → | ING Invesco Van Kampen Equity and Income Portfolio – Initial (#452) |
| ING Balanced Portfolio – Class I (#008)                                | → | ING Invesco Van Kampen Equity and Income Portfolio – Initial (#452) |
| ING Davis New York Venture Portfolio – Service Class (#264)            | → | American Funds Fundamental Investors – Class R-4 (#1208)            |
| ING Growth and Income Portfolio – Class S (#1290)                      | → | ING Growth and Income Portfolio – Class I (#001)                    |
| ING Index Plus LargeCap Portfolio – Class I (#035)                     | → | ING U.S. Stock Index Portfolio – Institutional Class (#829)         |
| ING Thornburg Value Portfolio – Initial Class (#100)                   | → | American Funds Fundamental Investors – Class R-4 (#1208)            |
| ING UBS U.S. Large Cap Equity Portfolio – Initial Class (#105)         | → | American Funds Fundamental Investors – Class R-4 (#1208)            |
| Lord Abbett Series Fund Growth and Income Portfolio – CI VC (#226)     | → | American Funds Fundamental Investors – Class R-4 (#1208)            |
| Pioneer Fund VCT Portfolio – Class I (#224)                            | → | American Funds Fundamental Investors – Class R-4 (#1208)            |
| Fidelity VIP Equity-Income Portfolio – Initial Class (#108)            | → | BlackRock Equity Dividend Fund – Investor A Shares (#2534)          |
| ING T. Rowe Price Equity-Income Portfolio – Service Class (#617)       | → | BlackRock Equity Dividend Fund – Investor A Shares (#2534)          |
| ING Invesco Van Kampen Comstock Portfolio – Service Class (#437)       | → | BlackRock Equity Dividend Fund – Investor A Shares (#2534)          |
| ING BlackRock Large Cap Growth Portfolio – Institutional Class (#2015) | → | ING Large Cap Growth Portfolio – Institutional Class (#742)         |
| ING Index Plus MidCap Portfolio – Class (#053)                         | → | ING Russell Mid Cap Index Portfolio – Class I (#1560)               |
| Lord Abbett Series Fund Mid Cap Value Portfolio – CL VC (#075)         | → | Perkins Mid Cap Value fund – Class T Shares (#2687)                 |
| Pioneer Mid Cap Value VCT Portfolio – Class I (#074)                   | → | ING Pioneer Mid Cap Value Portfolio – Service Class (#774)          |
| ING Index plus SmallCap Portfolio – Class I (#052)                     | → | ING Russell Small Cap Index Portfolio – class I (#1563)             |
| Fidelity VIP Overseas Portfolio – Initial Class (#107)                 | → | American Funds EuroPacific Growth fund – R-4 (#573)                 |
| ING Artio Foreign Portfolio – Institutional Class (#1105)              | → | American Funds EuroPacific Growth Fund – R-4 (#573)                 |
| ING V.I. Capital Appreciation Fund – Series I Shares (#076)            | → | ING Large Cap Growth Portfolio - Institutional Class (#742)         |
| ING International Value Portfolio – Class I (#228)                     | → | ING Templeton Foreign Equity Portfolio – Initial Class (#1586)      |